



IntelliVen, L.L.C.

Intelligent Strategies...Successful Ventures

Peter F. DiGiammarino

Peter DiGiammarino is a senior executive with more than 30 years of successful experience who develops and drives teams of high-potential, growth-driven professionals to build highly successful and fast-growing ventures based on offerings that solve specific important, pervasive, and persistent problems for public and private, for-profit and not-for-profit markets in North America and around the world.



In addition to running companies, he has served public, private, private-equity-owned, and venture-capital-backed technology and service firms and non-profits as an advisor and/or board member and has consistently helped them to achieve sustained growth and performance. He is particularly skilled at helping top teams develop and align their corporate strategy with their operations. Peter also helps top teams implement governance, performance metric, incentive, and communications programs to ensure acceptance by their organization and success in the marketplace.

Peter led Carlyle Group diligence and financing of Compusearch, a \$15M software provider to the US Federal Government, from introduction to successful close in just six weeks. He then guided new and existing management as CEO to a smooth transition, implemented financial controls as well as incentive and governance programs, moved from one-product, one-market to many products in two markets. Grew Compusearch to \$45M, raised margins, and sold for nearly four times invested capital in five years. Peter currently serves as Chairman of the firm's Board

Peter also chairs the board of Command Information, a venture of The Carlyle Group, Novak Biddle Venture Partners, and Paladin Capital Group, which provides network services and security products to government agencies. Peter served as CEO for Command while leading its transition from distress to stable operations.

Previously, he served as director of Touchstone Consulting, a private venture, and also as its President for a period. Touchstone grew during Peter's involvement from 20 people and \$4 million to 130 people and \$30 million when it was sold to SRA. He also served on the board of Aquilent, Inc., financed by Warwick Capital, and as President and COO pulled this \$20 million unit out of CommerceOne, then a \$400 million software company, and transformed and launched Aquilent as a highly successful independent firm. Peter also sat on the boards of BTG (now Titan) and Hyperion Software (now Oracle) while in key operating roles with these public companies.

From 1977-1996, he was a leader at American Management Systems, Inc. (AMS), a billion dollar provider of information technology services and enterprise software solutions to major corporations and government agencies from offices in the major cities of North America and Europe. Peter served on AMS's executive operating group with direct responsibility for the Finance Industry practice, which he founded and grew profitably to \$175M.

Peter serves on the University of Massachusetts Foundation Board, where he chairs the Committee on Directors, and on the Board of Advisors to the Commonwealth Honors College which he helped found. He also advises non-profit organizations, including Kids-Acting-Out, Teardrops-To-Rainbows, and The One World Youth Project.

Peter earned a BS in Computer Science, Economics, and Mathematics from the University of Massachusetts at Amherst and an MBA from the Sloan School of Management at the Massachusetts Institute of Technology.

1600 Tysons Boulevard, Suite 800 / McLean, VA 22102

Tel: 703.744.1419 / Fax: 703.245.3001

www.intelliven.com